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**TUESDAY, JANUARY 7, 2020**  
**CITY COUNCIL REVISED AGENDA**  
**6:00 PM**

- I. Call to Order by Chairman Oglesby.
- II. Pledge of Allegiance/Invocation (Councilman Mitchell).
- III. Special Presentation.

**Order of Business for City Council**

- IV. Minute Approval.
- V. **Ordinances – Final Reading:**

**PLANNING**

- a. [2019-0146 Wayne Williams \(R-4 Special Zone to UGC Urban General Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone part of a property located at 1605 East 12th Street, more particularly described herein, from R-4 Special Zone to UGC Urban General Commercial Zone, subject to certain conditions. \(District 8\) \(Alternate Version #2\) \(Deferred from 12-17-2019\)](#)
- b. [2019-0154 Sean S. Daniels \(C-5 Neighborhood Commercial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone part of a property located at 3630 Ridgeside Drive, more particularly described herein, from C-5 Neighborhood Commercial Zone to C-2 Convenience Commercial Zone, subject to certain conditions. \(District 9\) \(Alternate Version\) \(Deferred from 12-17-2019\)](#)

- VI. **Ordinances – First Reading:**

**FINANCE**

- a. [An ordinance to amend Ordinance No. 13474, known as “the Fiscal Year 2019-2020 Capital Budget Ordinance,” so as to appropriate \\$100,000.00 from the Department of Youth and Family Development Capital Project Early Learning Centers Capital Grants Project, to the United Way of Greater Chattanooga for the Quality Matters Grants Program.](#)

**PLANNING**

- b. [2019-0157 Tonja Hollowell/Jonathan Dixon \(R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2163 West Shepherd Road, more particularly described herein, from R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone, subject to certain conditions. \(District 6\) \(Recommended for approval by Planning and denial by Staff\) \(Deferred from 12/10/2019\)](#)

[2019-0157 Tonja Hollowell/Jonathan Dixon \(R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2163 West Shepherd Road, more particularly described herein, from R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone, subject to certain conditions. \(Alternate Version\)](#)

[2019-0157 Tonja Hollowell/Jonathan Dixon \(R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2163 West Shepherd Road, more particularly described herein, from R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone. \(Applicant Version\)](#)

**POLICE**

- c. [An ordinance to amend Chattanooga City Code, Part II, Chapter 5, Article III, Division 2, Section 5-71, relative to temporary beer permits; Section 5-75, relative to distance requirements; and Section 5-87, relative to Station Street, and to add Chattanooga City Code, Part II, Chapter 5, Article III, Division 2, Section 5-89, relative to training.](#)

VII. **Resolutions:**

**FINANCE**

- a. [A resolution to confirm the Mayor's appointment of Tanikia Jackson as Interim City Treasurer.](#)

**HUMAN RESOURCES**

- b. [A resolution authorizing the Chief Human Resources Officer to renew the contract with Collins and Company, Inc. for the provision of third party administrative services for the City's job injury program, for a one \(1\) year term, with one \(1\) remaining one \(1\) year renewal option, at the rate of \\$6,800.00 per month, including payment of the City's job injury claims, for an annual total amount not to exceed \\$3 million.](#)

- c. [A resolution authorizing the Chief Human Resources Officer to renew a service and licensing agreement with governmentjobs.com d/b/a Neogov to provide Human Resources software services for onboard and performance management services in addition to the current recruitment and applicant tracking services, for a renewal term of twelve \(12\) months, with a one \(1\) year renewal option thereafter, for an annual cost of \\$74,392.65.](#)

### **LEGAL**

- d. [A resolution authorizing the Office of the City Attorney to renew Purchase Order No. 536370 with Arthur J. Gallagher Risk Management Services, Inc. for city property & terrorism, equipment, fleet, mobile communications, and fine arts insurance services for the second and final twelve \(12\) month renewal term, in the amount of \\$482,155.00. \(Revised\)](#)

### **MAYOR'S OFFICE**

- e. [A resolution to confirm the Mayor's appointment of Dwight Smith to the Beer and Wrecker Board.](#)

### **PLANNING**

- f. [2019-0156 Maverick Development Group, Inc. \(Special Exceptions Permit\). A resolution approving a Special Exceptions Permit for a Residential Planned Unit Development for properties located at 8024, 8104, 8108, and 8202 Shallowford Road, subject to certain conditions. \(District 4\) \(Recommended for approval by Planning\) \(Deferred from 12-10-2019\) \(Revised\) \(Planning Version #2\)](#)

[2019-0156 Maverick Development Group, Inc. \(Special Exceptions Permit\). A resolution approving a Special Exceptions Permit for a Residential Planned Unit Development for properties located at 8024, 8104, 8108, and 8202 Shallowford Road, subject to a certain condition. \(Staff Version\)](#)

[2019-0156 Maverick Development Group, Inc. \(Special Exceptions Permit\). A resolution approving a Special Exceptions Permit for a Residential Planned Unit Development for properties located at 8024, 8104, 8108, and 8202 Shallowford Road. \(Applicant Version\)](#)

### **PUBLIC WORKS AND TRANSPORTATION**

#### **Public Works**

- g. [A resolution authorizing the Administrator for the Department of Public Works to award Contract No. Y-19-009-202 to Engineered Solutions of GA, of Marietta, GA, Glenwood YFD Center and other city facility foundation repairs, for a contract amount of \\$59,525.88, plus a contingency amount of \\$6,000.00, for a total project cost of \\$65,525.88, for all departments. \(Districts 1, 6 & 9\)](#)

- h. A resolution authorizing the approval of Change Order No. 4 for CH2M Hill Engineers, Inc. relative to Contract No. W-15-002-101, Friars Branch South Chickamauga Creek 5 Interceptor Rehabilitation, for additional professional services, in the amount of \$106,300.00, for a revised contract amount of \$1,143,990.00. (Districts 5 & 6)
- i. A resolution authorizing the approval of Change Order No. 2 for J. Cumby Construction, Inc., of Cookeville, TN, relative to Contract No. W-16-013-201, Citico Pump Reliability Improvements, a Consent Decree Project, for the increased amount of \$1,709,686.00, for a revised contract amount of \$9,788,483.00, plus a contingency amount of \$171,000.00, for a total project cost of \$9,959,483.00. (District 8) (Consent Decree)
- j. A resolution authorizing the Administrator for the Department of Public Works to award Contract No. W-19-024-201 to BLD Services, LLC, of Kenner, LA, Sanitary Sewer Mainline Full Wrap Service Connection Seals, for year one (1) of a three (3) year term, in the amount of \$428,000.00 annually.
- k. A resolution authorizing the Administrator for the Department of Public Works to award Contract No. E-19-011-201 to Willoughby Roofing and Sheet Metal, Inc., of Cullman, AL, Roof Inspection and Repair Blanket Contract, for year one (1) of a three (3) year term, in the amount of \$300,000.00 annually for all departments.
- l. A resolution authorizing year three (3) of a four (4) year term for the on-call blanket contract for professional surveying services, Contract No. 17-002-901 with the following firms: (1) Arcadis US, Inc.; (2) ASA Engineering and Consultants, Inc.; (3) Civic Engineering and Information Technologies, Inc.; (4) Earthworx, LLC; (5) The RLS Group, Inc.; (6) S&ME, Inc.; and (7) Vaughn and Melton Consulting Engineers, Inc. based on the services categories of the professional surveying services that each consultant qualified for, the renewal of the seven (7), one (1) year blanket contracts for professional services estimated at \$300,000.00 total annually for all seven (7) professional firms for use by all departments.
- m. A resolution authorizing the Administrator for the Department of Public Works to renew the agreement with Chattanooga Transfer, LLC for the transfer, transportation, and disposal of municipal solid waste and transfer, transportation and disposal of construction and demolition waste for the renewal period of September 27, 2019 to September 26, 2022.

### **Transportation**

- n. A resolution authorizing the Administrator for the Department of Transportation to enter into an agreement with Integrated Properties, LLC relative to Contract No. T-19-015 for construction services associated with Shepherd Road, in the amount of \$661,140.72, with a contingency amount of \$66,114.07, for a total amount of \$727,254.79. (District 6)

- o. [A resolution authorizing the Administrator for the Department of Transportation to enter into an agreement with Talley Construction Company, Inc. relative to Contract No. T-19-001-201 for construction services associated with W. 26<sup>th</sup> Street, in the amount of \\$1,269,193.55, with a contingency amount of \\$126,919.36, for a total amount of \\$1,396,112.91. \(District 7\)](#)

**YOUTH AND FAMILY DEVELOPMENT**

- p. [A resolution authorizing the Administrator for the Department of Youth and Family Development to renew the blanket agreement with Volunteer Electric for the Low Income Home Energy Assistance Program \(LIHEAP\) payments for the Office of Family Empowerment, for an amount not to exceed \\$50,000.00.](#)

VIII. Purchases.

IX. Other Business.

**IOD Settlements to be discussed by City Attorney.**

X. Committee Reports.

XI. Recognition of Persons Wishing to Address the Council.

XII. Adjournment.

**TUESDAY, JANUARY 14, 2020**  
**CITY COUNCIL AGENDA**  
**6:00 PM**

1. Call to Order by Chairman Oglesby.
2. Pledge of Allegiance/Invocation (Councilman Smith).
3. Special Presentation.

**Order of Business for City Council**

4. Minute Approval.
5. **Ordinances - Final Reading:**

**FINANCE**

- a. [An ordinance to amend Ordinance No. 13474, known as “the Fiscal Year 2019-2020 Capital Budget Ordinance,” so as to appropriate \\$100,000.00 from the Department of Youth and Family Development Capital Project Early Learning Centers Capital Grants Project, to the United Way of Greater Chattanooga for the Quality Matters Grants Program.](#)

**PLANNING**

- b. [2019-0157 Tonja Hollowell/Jonathan Dixon \(R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2163 West Shepherd Road, more particularly described herein, from R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone, subject to certain conditions. \(District 6\) \(Recommended for approval by Planning and denial by Staff\) \(Deferred from 12/10/2019\)](#)

[2019-0157 Tonja Hollowell/Jonathan Dixon \(R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2163 West Shepherd Road, more particularly described herein, from R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone, subject to certain conditions. \(Alternate Version\)](#)

[2019-0157 Tonja Hollowell/Jonathan Dixon \(R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2163 West Shepherd Road, more particularly described herein, from R-2 Residential Zone to RT-Z Residential Townhouse/Zero Lot Line Zone. \(Applicant Version\)](#)

**POLICE**

- c. An ordinance to amend Chattanooga City Code, Part II, Chapter 5, Article III, Division 2, Section 5-71, relative to temporary beer permits; Section 5-75, relative to distance requirements; and Section 5-87, relative to Station Street, and to add Chattanooga City Code, Part II, Chapter 5, Article III, Division 2, Section 5-89, relative to training.

6. **Ordinances – First Reading:**

**PLANNING**

- a. 2019-0168 Kristy Summers (R-1 Residential Zone and C-2 Convenience Commercial Zone to A-1 Urban Agricultural Zone and R-3 Residential Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located in the 6200 block of Dayton Boulevard, more particularly described herein, from R-1 Residential Zone and C-2 Convenience Commercial Zone to A-1 Urban Agricultural Zone and R-3 Residential Zone. (District 1) (Recommended for approval by Planning and deferral of 30 days by Staff)
- b. 2019-0175 Ken DeFoor Properties (M-3 Warehouse and Wholesale Zone to R-3 Residential Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 2767 Northpoint Boulevard, more particularly described herein, from M-3 Warehouse and Wholesale Zone to R-3 Residential Zone. (District 3) (Recommended for approval by Planning and Staff)
- c. 2019-0149 Ideis Architecture (R-2 Residential Zone to O-1 Office Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 3505 Divine Avenue, more particularly described herein, from R-2 Residential Zone to O-1 Office Zone. (District 7) (Recommended for denial of C-2 Convenience Commercial Zone and approval of O-1 Office Zone by Planning and Staff)  
  
2019-0149 Ideis Architecture (R-2 Residential Zone to O-1 Office Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 3505 Divine Avenue, more particularly described herein, from R-2 Residential Zone to C-2 Convenience Commercial Zone. (Applicant Version)
- d. 2019-0165 Wayne Williams (Lift Conditions). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to lift conditions from Ordinance No. 12197 of previous Case No. 2008-0161 from part of the property located at 1605 East 12th Street, more particularly described herein. (District 8) (Recommended for approval by Planning and Staff)

- e. [2019-0162 Michael Piekarski \(Lift Conditions\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to lift conditions from Ordinance No. 9872 of previous Case No. 1993-0049 from the part of a property located at 2001 North Chamberlain Avenue, more particularly described herein, subject to certain conditions. \(District 9\) \(Staff Version\) \(Recommended for denial by Planning\)](#)

[2019-0162 Michael Piekarski \(Lift Conditions\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to lift conditions from Ordinance No. 9872 of previous Case No. 1993-0049 from the part of a property located at 2001 North Chamberlain Avenue, more particularly described herein. \(Applicant Version\)](#)

- f. [2019-0172 David Hudson \(R-4 Special Zone to Urban General Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1806 Bailey Avenue, more particularly described herein, from R-4 Special Zone to Urban General Commercial Zone, subject to certain conditions. \(District 9\) \(Recommended for approval by Planning and Staff\)](#)

[2019-0172 David Hudson \(R-4 Special Zone to Urban General Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1806 Bailey Avenue, more particularly described herein, from R-4 Special Zone to Urban General Commercial Zone. \(Applicant Version\)](#)

- g. [An ordinance amending Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, Article V, Zoning Regulations, Division 6, R-2 Residential Zone, Section 38-94, Height and Area Regulations, \(4\) Minimum building setback to clarify side yard setback requirements for townhouse developments.](#)

7. **Resolutions:**

**ECONOMIC AND COMMUNITY DEVELOPMENT**

- a. [A resolution authorizing the Mayor to enter into a Lease Agreement, in substantially the form attached, with the Hamilton County, Tennessee, Board of Education for a portion of Tax Parcel No. 126L-C-001, for a term of one \(1\) year at the consideration of \\$2.00 to allow for the demolition and removal of the manufactured unit and other items located on the premises located at 1510 Hamilton Avenue. \(District 2\)](#)
- b. [A resolution authorizing the Mayor to enter into a Premises Use Agreement with Connect Leadership Foundation, in substantially the form attached, for the use of the athletic fields located at 6862 Ty Hi Drive, on a portion of Tax Parcel No. 139I-B-001, for a term of four \(4\) years. \(District 6\)](#)



- c. A resolution authorizing the Mayor to enter into a Lease Agreement, in substantially the form attached, with the Hamilton County, Tennessee, Board of Education for the use of a portion of Tax Parcel No. 168I-C-032, for the operation of the Cedar Hill Head Start/Early Head Start Program located at 4701 Divine Street for a term of one (1) year with the option to renew for three (3) additional terms of one (1) year each for the amount of \$1.00 per term. (District 7)
- d. A resolution authorizing the Mayor to enter into a Lease Agreement, in substantially the form attached, with the Hamilton County, Tennessee, Board of Education for the use of Tax Parcel Nos. 136L-M-002, 136L-M-005, and 136L-M-006, for the operation of the Avondale Head Start/Early Head Start Program located at 2302 Ocoee Street for a term of one (1) year with the option to renew for three (3) additional terms of one (1) year each for the amount of \$1.00 per term. (District 9)
- e. A resolution authorizing the Mayor to enter into a Lease Agreement, in substantially the form attached, with the Hamilton County, Tennessee, Board of Education for the use of a portion of Tax Parcel No. 066M-D-014, for the operation of the Daisy Head Start/Early Head Start Program located at 9517 W. Ridge Trail Road in Soddy Daisy, Tennessee, for a term of one (1) year with the option to renew for three (3) additional terms of one (1) year each for the amount of \$1.00 per term.
- f. A resolution authorizing the Administrator for the Department of Economic and Community Development to enter into an Artwork Creation Agreement with the artist, Brandon Donahue, to provide services for a community informed mural on the Brainerd YFD Center, for an amount not to exceed \$30,000.00.

#### **PLANNING**

- g. 2019-0180 Kristy Summers (Special Permit). A resolution approving a Special Permit for an A-1 Urban Agricultural Zone on less than five (5) acres for properties located in the 6200 block of Dayton Boulevard. (District 1) (Recommended for approval by Planning and deferral of 30 days by Staff)
- h. 2019-0169 Jay W. Bell (Special Exceptions Permit). A resolution approving a Special Exceptions Permit for a Residential Planned Unit Development for properties located in the 7000 block of Hixson Pike. (District 3) (Recommended for approval by Planning and Staff)
- i. 2019-0170 Delbert-Skidmore, LLC (Special Exceptions Permit). A resolution approving a Special Exceptions Permit for a Residential Planned Unit Development for properties located in the 7000 block of Hixson Pike. (District 3) (Recommended for approval by Planning and Staff)

- j. [2019-0171 Delbert-Skidmore, LLC \(Abandonment of a Special Exceptions Permit\). A resolution approving the abandonment of a Special Exceptions Permit or a Residential Planned Unit Development approved by Resolution No. 29169 for the properties located in the 7000 block of Hixson Pike and 1701 East Boy Scout Road. \(District 3\) \(Recommended for approval by Planning and Staff\)](#)
- k. [Gilliland Frederick Wesley, Sr. & Margaret Collins/SaiSanaaShiv G.P. AumJalasai, LLC \(Special Exceptions Permit\). A resolution approving a Special Exceptions Permit for an existing liquor store, change in ownership, located at 5032 Brainerd Road. \(District 6\)](#)

## **PUBLIC WORKS AND TRANSPORTATION**

### **Transportation**

- l. [A resolution approving the termination and abandonment of easement reserved for the Electric Power Board, Tennessee-American Water Company, Comcast Cable Communications, Inc. and Chattanooga Gas Company in a portion of two alleys located Southwest from the 1500 block of West 35<sup>th</sup> Street and Northwest from the 1700 block of Cummings Highway that the City closed and abandoned by Ordinance No. 11218, as rescinded and amended by Ordinance 11242, a copy of which is attached hereto and incorporated herein by reference. \(District 7\)](#)
- 8. Purchases.
- 9. Other Business.
  - a. **AumJalasai, LLC d/b/a Lamplight Package Store - Certificate of Compliance (District 6)**
  - b. [Report on Debt Obligation - SRF Loan No. 2018-406 - \\$17.1 million](#)
  - c. [Report on Debt Obligation - SRF Loan No. 2019-429 - \\$21 million](#)
  - d. [Report on Debt Obligation - SRF Loan No. CW6 2018-405 - \\$900,000](#)
  - e. [Report on Debt Obligation - SRF Loan No. CW7 2019-428 - \\$2.7 million](#)
- 10. Committee Reports.
- 11. Recognition of Persons Wishing to Address the Council.
- 12. Adjournment.

**Proposed City Council Purchases 01-07-2020**

DEPARTMENT REQUISITION NO.	ITEM DESCRIPTION	BIDS REQUESTED	BIDS RETURNED	LOWEST/BEST BIDDER	COST	FUND NAME	SUMMARY Additional Supplemntation Requested Collected Prior to Council Session
R193679 Department of Transportation	Purchase - Gridsmart CPU Upgrade/Trade UP - Department of Transportation	-	-	Gridsmart Technologies, Inc 10545 Hardin Valley Road Knoxville, TN 37932	Total Cost \$54,800.00	General Fund	Purchase - Gridsmart CPU Upgrade/Trade UP - Department of Transportation. The City of Chattanooga will purchase one (1) Gridsmart CPU Upgrade/Trade Up for the Chattanooga Department of Transportation. TCA 6-56-304.2 allows this single source blanket contract exempted from the usual advertising and bidding requirements.
R191882 Public Works Department	New Blanket Contract - Washing of Heavy Duty Trucks - City Wide Services Division - Public Works Department	5	3	DetailXPerts Franchise Systems, LLC 6121 Heritage Park Drive, Suite A Chattanooga, TN 37416	Total Estimate \$25,000.00 Annually	General Fund	New Blanket Contract - Washing of Heavy Duty Trucks - City Wide Services Division - Public Works Department. The City of Chattanooga will issue a new blanket contract for twelve (12) months with the option to renew for two (2) additional twelve (12) month terms. There were five (5) direct bid solicitations and we received three (3) responses in the publicly advertised bid proceedings.
PO552951 Public Works Department	Blanket Contract Renewal - Heil OEM Truck Parts & Service - Fleet Management Division - Public Works Department	-	-	Stringfellow, Inc 2710 Locust Street Nashville, TN 37207	Total Estimate \$250,000.00 Annually	General Fund	Blanket Contract Renewal - Heil OEM Truck Parts & Service - Fleet Management Division - Public Works Department. The City of Chattanooga is issuing the first (1st) twelve (12) month contract option with one (1) renewal of twelve (12) months remaining. TCA 6-56-304.2 allows this single source blanket contract exempted from the usual advertising and bidding requirements.
PO552813 Public Works Department	Blanket Contract Renewal - Hydraulic Cylinder Equipment Services - Waste Resource Division - Public Works Department	12	2	Tri-State Hydraulics, Inc, P.O. Box 5067 Chattanooga, TN 37406	Total Estimate \$500,000.00 Annually	Waste Resource Division	Blanket Contract Renewal - Hydraulic Cylinder Equipment Services - Waste Resource Division - Public Works Department. The City of Chattanooga is issuing the first (1st) twelve (12) month contract renewal option. There were twelve (12) direct bid solicitations and we received two (2) responses in the publicly advertised bid proceedings.

<b>PO546908 Public Works Department</b>	<b>Blanket Contract Renewal - Membrane Plates - Waste Resource Division - Public Works Department</b>	<b>8</b>	<b>1</b>	<b>Andritz, Inc. 336 West Penn Street Muncy, PA 17756</b>	<b>Total Estimate \$400,000.00 Annually</b>	<b>Waste Resource Division</b>	<b>Blanket Contract Renewal - Membrane Plates - Waste Resource Division - Public Works Department. The City of Chattanooga is renewing the second (2nd) and final contract renewal option for twelve (12) months. There were eight (8) direct bid solicitations and we received one (1) responses in the publicly advertised bid proceedings.</b>
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# City of Chattanooga

Mayor Andy Berke

December 26, 2019

Blythe Bailey  
Administrator  
1250 Market Street, Suite 3030  
Chattanooga, TN 37402

**Subject: 193679 – Gridsmart CPU Upgrade /Trade Up – Chattanooga Department Of Transportation**

Dear Mr. Bailey:

Council approval is recommended for the purchase of Gridsmart CPU Upgrade/Trade Up. The Gridsmart CPU Upgrade/ Trade Ups will be used by the Chattanooga Department Of Transportation.

This purchase from Gridsmart Technologies, located in Knoxville, Tennessee will be in the amount of \$54,800.00, plus shipping. Gridsmart Technologies is the sole provider for Gridsart Products. A memorandum of justification from the Chattanooga Department of Transportation and a written quotation from Gridsmart Technologies, are attached for your review.

TCA 6-56-304.2 allows for this single source purchase exempted from the usual advertising and bidding procedures.

Respectfully yours,

Vickie Haley  
Interim Purchasing Director

VH/DP  
Attachments

CHATTANOOGA PURCHASING DIVISION  
SOLE SOURCE JUSTIFICATION FORM

Sole source purchases are goods and services available from only one supplier, and cannot be procured through the competitive bidding process because of the existence of a single source of supply, or other reason below. Justification for this basis must be provided, per purchase order.

Description of item/service, its function and cost estimate \$ 54,800

This is a sole source vendor because:

- Sole provider of proprietary rights, and/or is a licensed or patented good or service.
- Sole provider of items that are repair parts of or upgrades to existing equipment/systems.
- Sole provider of factory-authorized warranty service.
- Sole provider with specialized facilities or technical competence.
- Sole provider of unique equipment or products not offered by others.

Please attach the suggested vendor's letter stating the reasons that it is considered a sole source for the product/service.

What steps were taken to verify that these features are not available elsewhere?  
(Attach any additional explanation)

Other brands/manufacturers were examined (List specific company names, phone numbers and contact names, and explain why there were not suitable)

Other vendors were contacted (List specific company names, phone numbers and contact names, and explain why these were not suitable).

What specific feature makes this item unique and why is this feature needed for your project?

Suggested Vendor: Gridsmart

Department: COOT Contact: Paul Jones

My department's recommendation for sole source is based upon an objective review of the good/service being required and appears to be in the best interest of the City.

[Signature] 12/12/2019  
Department Head's Signature Date

# GRIDSMART.

11/11/2019

Mr. Paul Jones  
Chattanooga Department of Transportation  
1250 Market St., Suite 3030  
Chattanooga, TN 37402

Dear Mr. Jones,

The purpose of this letter is to advise that GRIDSMART Technologies, located in Knoxville, Tennessee, is the sole source provider for GRIDSMART products in the City of Chattanooga. Furthermore, GRIDSMART Technologies is the only company that is allowed to do repairs on the GRIDSMART processors and the GRIDSMART cameras.

The following list provides important elements of the GRIDSMART system.

GRIDSMART is the only product available leveraging three-dimensional (3D) omni-directional tracking technology. This technology enables a single camera to track vehicles in a 360° radius from the camera, and provides data on the vehicles such as volume, turning movements, length-based classification, and more.

- GRIDSMART is the only product available that can perform stop-bar detection with a single camera on multiple approaches.
- GRIDSMART is the only product available that can provide real-time data from any number of approaches with a single sensor / camera.
- The GRIDSMART system is the only product available offering a virtual pan-tilt-zoom of the entire intersection, without movement of the camera and while maintaining all detection and data collection capabilities.
- GRIDSMART designs and manufactures all elements of the GRIDSMART solution in the United States.
- GRIDSMART's tracking technology enables unique methods for mitigating issues created by shadows and occlusion, two issues commonly seen with video solutions.

The above qualifications demonstrate why the GRIDSMART solution is uniquely qualified to meet the needs of the City of Chattanooga.

GRIDSMART Technologies has proven success with ITS applications and video detection; they will provide you with superior service and performance.

Best Regards,



Lane Corum  
865.384.6776  
Regional Sales Manager



GRIDSMART Technologies Inc.  
 10545 Hardin Valley Road  
 Knoxville, TN 37932  
 USA

Expiration Date 12/31/2019  
 Quote Date 12/6/2019  
 Quote Number 00002091  
 Payment Terms Net 30

Prepared By (Name) Lane Corum  
 Prepared By (email) [lane.corum@gridsmart.com](mailto:lane.corum@gridsmart.com)

Contact Name Paul Jones  
 Phone (423) 643-5950  
 Email [pjones@chattanooga.gov](mailto:pjones@chattanooga.gov)  
 Fax (423) 643-5951

Bill To Name Chattanooga, TN  
 Bill To Chattanooga, Tennessee  
 United States

Ship To Name Chattanooga, TN  
 Pricebook Standard

Product Code	Product	Sales Price	Quantity	Total Price
GS2 Footer	GS-3-FT-GS2	\$0.00	11.00	\$0.00
GS2-TS1-OPT	GS2 Processor TS1 Module	\$0.00	11.00	\$0.00
GS2 Trade Up	GS2 Upgrade	\$4,000.00	11.00	\$44,000.00
GS-3-UPG	PFM to PFM+	\$1,200.00	9.00	\$10,800.00
			Total Price	\$54,800.00
			Grand Total	\$54,800.00

I agree to the above pricing and terms, and would like to place the above product on order.

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

To help us serve you better, please make sure Purchase Orders reference Part Number(s), Quantity, Pricing, Quotation Number, along with any special instructions or shipping preferences. Please submit via email to [orders@gridsmart.com](mailto:orders@gridsmart.com) or fax to 865-249-6606. Thank you.

This quote is subject to GRIDSMART Technologies Inc. Terms and Conditions. Freight, at cost or prearranged by buyer, will be added to all orders FOB Factory. All pricing is in U.S. Dollars (USD\$).



Gridsmart Cpu Upgrade comparison between a new purchase(NO TRADE UP)  
verses

Gridsmart CPU Upgrade Tradeup

Camera Location	IP	CPU Type	Modules	Trade up	No Trade up
E. Brainerd Rd & Hurricane Creek Rd V6.9	10.32.14.76	GS-U5-5505	Performance +	\$ 4,000.00	\$ 14,160.00
Browns Ferry @ Cummings Hwy V6.9	10.32.18.4	GS-U5-5067	Counts	\$ 5,200.00	\$ 14,160.00
E. Brainerd Rd & Graysville Rd V6.9	10.32.0.172	GS-U5-5077	Performance	\$ 5,200.00	\$ 14,160.00
Bonny Oaks Dr & Volkswagen Dr V6.9	10.32.16.140	GS-U5-4972	Performance	\$ 5,200.00	\$ 14,160.00
Brainerd Rd & Greenway View Dr V6.9	10.32.4.84	GS-U5-4505	Counts	\$ 5,200.00	\$ 14,160.00
Gunbarrel Rd & Hamilton Place Blvd V6.9	10.32.0.180	GS-U5-4155	Performance	\$ 5,200.00	\$ 14,160.00
Shallowford Rd & Gunbarrel Rd V6.9	10.32.6.68	GS-U5-4225	Performance	\$ 5,200.00	\$ 14,160.00
Shallowford Rd & I-75 NBN V6.9	10.32.6.44	GS-U5-4224	Performance	\$ 5,200.00	\$ 14,160.00
Shallowford Rd & Napier Rd / Hamilton Place Blvd	10.32.6.52	GS-U5-4222	Performance +	\$ 4,000.00	\$ 14,160.00
Shepherd Rd & Hwy 153 NB Ramp V6.9	10.32.16.172	GS-U5-5559	Performance	\$ 5,200.00	\$ 14,160.00
Hwy 153 SB & Airport Rd	NA	GS-U5-5084	Performance	\$ 5,200.00	\$ 14,160.00
<b>Total</b>				<b>\$ 54,800.00</b>	<b>\$ 155,760.00</b>



# City of Chattanooga

Mayor Andy Berke

December 31, 2019

Mr. Justin Holland  
Administrator, Public Work Department  
City Wide Services Division  
1250 Market Street, Suite 2100  
Chattanooga, TN 37402

Subject: 191882 / 305692 – Washing of Heavy Duty Trucks – City Wide Services Division –  
Public Works Department

Dear Mr. Holland:

The Public Works Department may now seek Council approval to issue a blanket contract for Washing of Heavy Duty Trucks for the City Wide Services Division. The contract will be for twelve (12) months with the option to renew for two (2) additional twelve (12) month terms. The estimated annual expenditure for this contract is not to exceed \$25,000.

The invitation to bid was sent to five (5) vendors as well as formally advertised. Bids were received from three (3) vendors shown below. Bids are retained on file in the Purchasing Office for your review upon request.

## Vendors

DetailXPerts Franchise Systems, LLC  
Chattanooga Tank Wash, LLC

Frontier Truck Wash

I recommend awarding the blanket contract for Washing of Heavy Duty Trucks to DetailXPerts Franchise Systems, LLC, 6121 Heritage Park Drive, Suite A, Chattanooga, TN 37416, as the best complete bid, meeting specifications, and overall value for the City of Chattanooga.

Respectfully yours,

Vickie Haley  
Interim Director of Purchasing

VH/mlm

Attachments

**Frontier Truck Wash**  
421 West 25th Street  
Chattanooga, TN 37408

**Chattanooga Tank Wash**  
900 Pineville Road  
Chattanooga, TN 37405

**Choo Choo Truck Wash Plaza**  
11399 Highway 41  
Ringgold, GA 30736

**Korte Pressure Washing**  
5305 Stateline Road  
Chattanooga, TN 37412

**DetailXperts Franchise Systems,  
LLC**  
6121 Heritage Park Drive, Suite A  
Chattanooga, TN 37416

Requisition:		191882													
Bid #:		305692													
Description:		Washing of Heavy Duty Trucks		Frontier Truck Wash				Chattanooga Tank Wash, LLC							
				Unit				Unit							
Item #		Item Description		Price		Qty.		Extended Price		Unit Price		Qty.		Extended Price	
1			Heavy Duty Trucks Washed. Automated Garbage Truck - Tandem Axle	\$ 75.00	225	\$ 16,875.00	225	\$ 100.00	\$ 22,500.00	\$ 55.00	225	\$ 12,375.00			
2			Automated Garbage Truck - Single Axle	\$ 75.00	75	\$ 5,625.00	75	\$ 75.00	\$ 5,625.00	\$ 55.00	75	\$ 4,125.00			
3			Other Trucks - Tandem Axle	\$ 65.00	30	\$ 1,950.00	30	\$ 100.00	\$ 3,000.00	\$ 53.00	30	\$ 1,590.00			
4			Other Trucks - Single Axle	\$ 65.00	30	\$ 1,950.00	30	\$ 75.00	\$ 2,250.00	\$ 53.00	30	\$ 1,590.00			
5			Over the Road Tractor - Trailer Excluded	\$ 54.00	20	\$ 1,080.00	20	\$ 75.00	\$ 1,500.00	\$ 53.00	20	\$ 1,060.00			
6			Vehicles Not Listed Above	\$ 75.00	5	\$ 375.00	5	\$ 50.00	\$ 250.00	\$ 53.00	5	\$ 265.00			
		Totals:				27,855.00			35,125.00			21,005.00			

DetailPens Franchise Systems, LLC

Chattanooga Tank Wash, LLC

Frontier Truck Wash

Date: October 31, 2019

Requisition No.: 191882

**PURCHASING DEPARTMENT  
101 EAST 11<sup>TH</sup> STREET  
CITY HALL  
SUITE G13  
CHATTANOOGA, TENNESSEE  
37402**

**Request for Bid (RFB) for the City of Chattanooga, Tennessee**

*Proposals will be received at 101 East 11<sup>th</sup> Street, Suite G13,  
Chattanooga, TN 37402 until 2:00 P.M., EST. on November 14, 2019*

**Requisition / Bid No.: R191882 / 305692  
Ordering Dept.: City Wide Services Division, Public Works  
Buyer & E-mail: Mark McKeel mmckeel@chattanooga.gov**

**Items Being Purchased: Washing of Heavy Duty Trucks**

**\*\*\*REQUEST FOR BIDS MUST BE RECEIVED\*\*\*  
2:00 P.M., EST on November 14, 2019**

**\*\*\*PRE-BID CONFERENCE WILL BE CONDUCTED\*\*\*  
10:00 A.M., EST on November 7, 2019**

The City of Chattanooga reserves the right to reject any and/or all proposals, waive any informalities in the proposals received, and to accept any proposal which in its opinion may be for the best interest of the City.

The City of Chattanooga will be non-discriminatory in the purchase of all goods and services on the basis of race, color or national origin.  
The City's Standard Terms and Conditions may be found on website:  
<http://www.chattanooga.gov/purchasing/standard-terms-and-conditions>

**Note: ALL BIDS MUST BE SIGNED**  
All proposals received are subject to the terms and conditions contained herein and as listed in the above referenced website. The undersigned Offeror acknowledges having received, reviewed, and agrees to be bound to these terms and conditions, unless specific written exceptions are otherwise stated.

**PLEASE PROVIDE THE FOLLOWING INFORMATION:**

**Company Name:** DetailXPerts Franchise Systems, LLC  
**Mailing Address:** 6121 Heritage Park Drive, Suite A  
**City & Zip Code:** Chattanooga, TN 37416  
**Phone/Toll Free No.:** 423-390-0523  
**Fax No.:** 888-828-1458  
**E-Mail Address:** info@detailxperts.net  
**Contact Person:** Angela Williams  
**Company Title:** President  
**Signature:** 

# BID SOLICITATION



**City of Chattanooga**  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

**BID OPENING DATE AND TIME:**  
 14-NOV-19 at 2:00 PM

**BID NUMBER:** 305692

**BUYER:**  
**PHONE #:** (423) 643-7230  
**DELIVERY REQUIRED:**

**SEALED BIDS**

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

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O** City of Chattanooga  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
Requisition / Bin# No.: 191862 / 305692 Ordering Dept.: City Wide Services Division, Public Works Buyer: Mark McKeel Phone No.: 423.643-7236  Items Being Purchased: Washing of Heavy Duty Trucks  ATTACHMENTS 1. Specification (2 pages) 2. Affirmative Action Plan (2 pages) 3. Iron Divestment Act (1 page) 4. No Contact / No Advocacy Notice (1 page) City of Chattanooga (COC) Terms and Conditions posted on Website <a href="http://www.chattanooga.gov/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/purchasing/standard-terms-and-conditions</a> If you can't download call buyer for a copy  NOTE: A Pre Bid Conference will be held November 7, 2019 at 10:00 AM, at the Purchasing Department Conference Room, 101 East 11th Street, Suite 13, Chattanooga, TN 37402 Attendance at the Pre Bid is Preferred.  This Shall Be A Twelve (12) Month Blanket Contract To Supply Washing of Heavy Duty Trucks as needed by agencies of the City of Chattanooga  The Contract Term May Be Renewed For An Additional Two (2) Twelve (12) Months Term Under The Same Terms And Conditions By Mutual Agreement. The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein  QUANTITIES ARE ESTIMATES ONLY THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM AMOUNT PURCHASED DURING THE LIFETIME OF THE CONTRACT.  *** BID MUST BE RECEIVED NO LATER THAN *** *** 2:00 PM EST ON NOVEMBER 14, 2019 ***  PLEASE SUBMIT BIDS IN DUPLICATE INDICATING BID NUMBER (305692) ON OUTSIDE PACKAGING  PLEASE DO NOT EMAIL BIDS  **** Vendor Shall Hold Prices Firm for First (1st) Year of Contract ****  Price Escalation Clause If as a result of a general change in prices or discounts, the Contractor has changed prices to all of its customers, the price under this contract may be adjusted accordingly. Contractor may be requested to show proof of alleged price changes prior to approval of any price adjustments.  NOTE: ALL BIDS MUST BE SIGNED All bids received are subject to the terms and conditions contained herein and as listed in the above referenced website. The undersigned Bidder acknowledges					

# BID SOLICITATION



**City of Chattanooga**  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

**BID OPENING DATE AND TIME:**  
 14-NOV-19 at 2:00 PM

**BID NUMBER: 305692**

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**BUYER:**  
**PHONE #:** (423) 643-7230  
**DELIVERY REQUIRED:**

**SEALED BIDS**

Mail or submit two (2) signed copies of bid form to this office in the enclosed envelope. Retain one copy for your file.

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City of Chattanooga  
 101 East 11th Street, Suite G13  
 Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
having received, reviewed, and agrees to be bound to these terms and conditions, unless specific written exceptions are otherwise stated.  Any manufacturer's names, trade names, brand names, or catalog numbers used in the specifications are for the purpose of describing and establishing general quality levels. Such references are not intended to be restrictive. Bids will be considered for any brand which meets or exceeds the quality of the specifications listed for any item.  The City of Chattanooga reserves the right to reject any and/or all bids, waive any informalities in the bids received, and to accept any bid which in its opinion may be for the best interest of the city.  The City of Chattanooga will be non-discriminatory in the purchase of all goods and services on the basis of race, color, or national origin.  *** NOTE *** PLEASE PROVIDE US WITH THE FOLLOWING INFORMATION: Company Name: <u>DetailXPerts Franchise Systems, LLC</u> Address: <u>6121 Heritage Park Drive, Suite A</u> <u>Chattanooga, TN 37416</u> Phone/Fax: <u>423-390-0523</u> Fax No: <u>888-828-1458</u> eMail Address: <u>info@detailxperts.net</u> Contact Person's Name: <u>Angela Williams</u> Estimated Delivery: <u>December 1, 2019</u> Minority-Owned Business: <input checked="" type="checkbox"/> Small Business: <input checked="" type="checkbox"/> Veteran: _____ Minority Woman-Owned Business: <input checked="" type="checkbox"/> Disabled Veteran: _____ Woman Owned Business: <input checked="" type="checkbox"/> *** ALL ITEMS MUST BE QUOTED F.O.B. DESTINATION ***					

**NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS**

The City is Exempt from all Federal and State Tax.  
 Bids will be received at the above mentioned address.

TERMS OF PAYMENT: Net 30  
 TELEPHONE NUMBER: 313-924-9779

ALL BIDS MUST BE SIGNED - The undersigned offers the above quoted prices under the conditions contained herein.

COMPANY: DetailXPerts Franchise Systems, LLC  
 SIGNATURE:   
 NAME AND TITLE: Angela Williams, President

# BID SOLICITATION



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

## BID OPENING DATE AND TIME:

14-NOV-19 at 2:00 PM

**BID NUMBER: 305692**

## BUYER:

PHONE #: (423) 643-7230  
DELIVERY REQUIRED:

## SEALED BIDS

Mail or submit two (2) signed copies of bid form to the office in the enclosed envelope. Retain one copy for your file.

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

Item	Class-Item	Quantity	Unit	Unit Price	Total
1	Contract: Heavy Duty Trucks Washed Automated Garbage Truck - Tandem Axle	225	Each	55	12,375
2	Automated Garbage Truck - Single Axle	75	Each	55	4,125
3	Other Truck - Tandem Axle	30	Each	53	1,590
4	Other Truck - Single Axle	30	Each	53	1,590
5	Over the Road Tractor - Trailer excluded	20	Each	53	1,060
6	Vehicles not listed above	5	Each	53	265

**NOTE: ALL BIDS RECEIVED ARE SUBJECT TO THE TERMS AND CONDITIONS**

ALL BIDS MUST BE SIGNED - The undersigned offers the above listed prices under the conditions contained herein

The City is Exempt from all Federal and State Tax  
Bids will be received at the above mentioned address

TERMS OF PAYMENT Net 30

TELEPHONE NUMBER 313-924-9779

COMPANY DetailXperts Franchise Systems, LLC

SIGNATURE

NAME AND TITLE Angela Williams, President



**Specifications  
Heavy Truck Wash  
The City of Chattanooga**

**1. Scope**

The City of Chattanooga is requesting bids for washing heavy trucks and equipment. The types of trucks include a varying of size of construction, maintenance, and refuse collection equipment. Service will include full exterior wash to include but not limited to: cab, chassis, and body.

**2. Introduction**

The duration of the contract is for twelve (12) months with the option to extend for two (2) additional twelve (12) month terms.

**3. Minimum Specifications**

The bidder must have a permanent truck washing facility available for sporadic washing of trucks. Bidders must be able to accept trucks at the facility within two (2) days of awarding the contract.

Facilities must be able to wash trucks during the hours of Monday thru Saturday. From 8:00 a.m. to 6:00 p.m. No service will be performed on holidays which include: New Years Day, Martin Luther King's Birthday, Good Friday, Memorial Day, July 4<sup>th</sup>, Labor Day, Thanksgiving Day, Day after Thanksgiving, Christmas Day.

Vendor must supply all materials, tools, facilities, and labor to satisfactorily clean each type of truck.

Bidders truck wash must be located within ten (10) miles of 900 East 11<sup>th</sup> Street, Chattanooga, TN 37403.

Preference will be given to truck washing facilities in close proximity of 900 East 11<sup>th</sup> Street, Chattanooga, TN 37403

Trucks will not be scheduled for washing. The facility must operate normal hours and accommodate trucks as needed.

#### 4. Specifications for Heavy Truck Wash

Facility must be a drive through type of facility with standard high-pressure washers and brushes.

Facility must have a water recovery system. The vendor must provide equipment to ensure no water runs off into a storm drain. Water must be recovered, properly disposed of, and all washing activities must be in compliance with applicable local, state, and federal standards.

Once a vehicle arrives at the truck wash location, contractor has a maximum of one (1) hour to complete the wash process. There will be a non-payment of services or if problems persists, termination of contract.

The pressure of applied water must not be so high that it damages the vehicle paint/decals or so low that it does not disperse all applied soap.

All visible parts of the vehicle must be brushed clean and rinsed with clear water.

All grease must be removed and cleansed by a degreaser.

The following areas of the vehicle's cab, chassis, and body must be washed: front, top, rear, and sides.

All soap used must be manufactured for the sole purpose of the removal of grease, organic chemistries, sand, silt, and must not cause damage to paint or decal of said vehicle. Any and all damage incurred at site to a vehicle part, paint, or decal will be the sole responsibility of the vendor and will require immediate reimbursement.

The following areas of the vehicle will be washed:

- Cab/Chassis including the front, top, bottom, rear, and sides.

- Body including all visible sides from the ground

- All applicable articulating parts.

  - Automated garbage trucks must have arm washed.

  - Rear load trucks must have rear hopper and packer blade washed.

  - Wheel wells, tires, windows, bumpers, etc. must be washed.

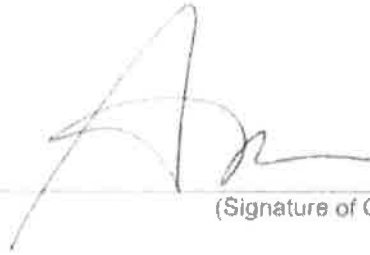
## Affirmative Action Plan

The City of Chattanooga is an equal opportunity employer and during the performance of this Contract, the Contractor agrees to abide by the equal opportunity goals of the City of Chattanooga as follows:

1. The Contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, or handicap. The Contractor will take affirmative action to ensure that applicants are employed, and the employees are treated during employment without regard to their race, color, religion, sex, national origin, or handicap. Such action shall include, but not be limited to, the following: employment, upgrading, demotion, or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay, or other forms of compensation, and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
2. The Contractor will, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, or handicap.
3. The Contractor will send to each labor union or representative of workers with which he/she has a collective bargaining agreement or other contract or understanding, a notice advising the said labor union or workers' representatives of the Contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
4. In all construction contracts or subcontracts in excess of \$10,000 to be performed for the City of Chattanooga, any contractor and/or subcontractor is further required to file in duplicate within ten (10) days of being notified that it is the lowest responsible bidder, an affirmative action plan with the EEO Director of the City of Chattanooga. This plan shall state the Contractor's goals for minority and women utilization as a percentage of the work force on this project.
5. This Plan or any attachments thereto shall further provide a list of all employees annotated by job function, race, and sex who are expected to be utilized on this project. This plan or attachment thereto shall further describe the methods by which the Contractor or Subcontractor will utilize to make good faith efforts at providing employment opportunities for minorities and women.

During the term of this contract, the Contractor upon request of the City, will make available for inspection by the City of Chattanooga copies of payroll records, personnel documents and similar records or documents that may be used to verify the Contractor's compliance with these Equal Opportunity provisions.

6. The Contractor will include the portion of the sentence immediately preceding paragraph 1 and the provisions of paragraphs 1 through 6 in every subcontract so that such provisions will be requested of each subcontractor. The Contractor agrees to notify the City of Chattanooga of any subcontractor who refuses or fails to comply with these equal opportunity provisions. Any failure or refusal to comply with these provisions the Contractor and/or Subcontractor shall be a breach of this contract.



(Signature of Contractor)

DetailXPerts Franchise Systems, LLC  
Angela Williams, President

(Title and Name of Construction Company)

11/14/2019

(Date)

Chapter No. 817 (HB0261/SB0377). "Iran Divestment Act" enacted.  
Vendor Disclosure and Acknowledgement

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to § 12-12-106.

(SIGNED)



(PRINTED NAME)

Angela Williams, President

(BUSINESS NAME)

DetailXPerts Franchise Systems, LLC

(DATE)

11/14/2019

For further information, please see website:

[https://www.tn.gov/assets/entities/generalservices/cpo/attachments/List\\_of\\_persons\\_pursuant\\_to\\_Tenn.\\_Code\\_Ann.\\_12-12-106,\\_Iran\\_Divestment\\_Act-July.pdf](https://www.tn.gov/assets/entities/generalservices/cpo/attachments/List_of_persons_pursuant_to_Tenn._Code_Ann._12-12-106,_Iran_Divestment_Act-July.pdf)

No Contact/No Advocacy

Notice Receipt

City of Chattanooga  
Purchasing Division

**For Submission with Sealed Bid Solicitation Responses:**

DetailXPerts Franchise Systems, LLC (Vendor Agent name), states that:

(I) He/She is the owner, partner, officer, representative, or agent of \_\_\_\_\_

DetailXPerts Franchise Systems, LLC (Business name), the Submitter of the

attached sealed solicitation response to Solicitation # R191882 / 305692, and said

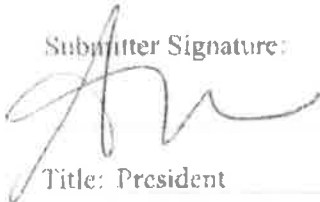
Business has taken notice, and will abide by the following No Contact and No Advocacy clauses:

**NO CONTACT POLICY:** After the posting of this solicitation, a potential submitter is prohibited from directly or indirectly contacting any City of Chattanooga representative concerning the subject matter of this solicitation, unless such contact is made with the Purchasing Division.

**NO ADVOCATING POLICY:** To ensure the integrity of the review and evaluation process, companies and/or individuals submitting sealed solicitation responses, as well as those persons and/or companies formally/informally representing such submitters, may not directly or indirectly lobby or advocate to any City of Chattanooga representative.

**Any business entity and/or individual that does not comply with the No Contact and No Advocating policies may be subject to the rejection or disqualification of its solicitation response from consideration.**

Submitter Signature:



Title: President

Printed Name:

Angela Williams

Date: 11/14/2019

# City of Chattanooga's Washing of Heavy Duty Trucks

RFB - R191882 / 305692  
FINAL PROPOSAL

Submitted To	City of Chattanooga Attention: Mark McKeel, Buyer Purchasing Department 101 East 11 <sup>th</sup> Street City Hall, Suite G13 Chattanooga, Tennessee 37402 <a href="mailto:mmckell@chattanooga.gov">mmckell@chattanooga.gov</a> 423-643-7230
Submitted By	DetailXPerts Franchise Systems, LLC Attention: Angela Williams, President 6121 Heritage Park Drive, Suite A Chattanooga, Tennessee 37416 <a href="mailto:info@detailxperts.net">info@detailxperts.net</a> <a href="http://www.detailxperts.net">www.detailxperts.net</a> 423-390-0523



**DetailXPerts**  
We bring the eco auto spa to you!

DETAILXPERTS FRANCHISE SYSTEMS, LLC

November 14, 2019



November 14, 2019

**Attention: Mark McKeel**

Purchasing Department  
101 East 11<sup>th</sup> Street  
City Hall, Suite G13  
Chattanooga, Tennessee 37402

Reference: RFB-R191882 / 305692 - Washing of Heavy Duty Trucks

Dear Mr. McKeel,

DetailXPerts is pleased to present our proposal in response to your RFB-R191882 / 305692 - Washing of Heavy Duty Trucks. We have been in business for nearly twenty years and have franchise locations throughout the United States. We have extensive experience in mobile, onsite vehicle and equipment washing, offering a full range of cleaning and detailing services for all types of vehicles such as: heavy duty vehicles and equipment, roll-off, tractors, trailers, buses, vans, trucks, automobiles, boats and aircraft.

DetailXPerts creates clean, healthy environments in a safe manner. We deliver vehicles that are clean and inviting. Our high standards for cleanliness will enhance the City of Chattanooga's image, while keeping your employees safe and extending the life of your vehicles.

Since its inception, DetailXPerts has made a clear environmentally-friendly commitment to provide steam detailing services that protect nature and preserve its precious resources.

We invented a patent-pending steam cleaning system that conserves water by using only 2 gallons to wash 15 average-sized vehicles. With further distillation that comes out to approximately **one pint of water per vehicle**. Compare that to the 40 gallons necessary to wash a vehicle in a traditional conveyor system. This is our way of saving the Earth. Conserving water is and will always be one of our main motivations at work.

While DetailXPerts began as a vehicle steam detailing company, we have grown and diversified the services we offer and are able to completely meet the requirements of this RFB. We have the experience, the resources and the professionalism to manage a well-organized project, complete all work within your deadlines and communicate closely with your team. We deliver excellent quality work and will assure your satisfaction.

You may contact the undersigned at 423-390-0523 or via email at [info@detailxperts.net](mailto:info@detailxperts.net) with any questions or concerns.

Yours Sincerely,

Angela Williams, President

DetailXPerts Franchise System, LLC





## Table of Contents

1. BACKGROUND & QUALIFICATIONS.....	2
2. ORGANIZATIONAL CHART .....	2
3. RELEVANT EXPERIENCE .....	3
4. KEY PERSONNEL .....	3
• Emmanuel Williams - Founder and Chief Executive Officer .....	4
• Angela Williams - President and Chief Operating Officer .....	4
• Joe Gonzalez - Vice President of Operations .....	4
5. INTEGRITY .....	4
6. RELATIONSHIPS.....	4
7. SUSTAINABILITY.....	4
8. COORDINATION AND SERVICE SPECIFICATIONS .....	5
9. OUR PHILOSOPHY.....	5
10. GUARANTEED SATISFACTION.....	5
11. OUR SERVICES.....	5
12. QUALITY AUDITS.....	7
13. FOLLOW-UP.....	7
14. REFERENCES.....	7
A. LETTERS OF RECOMMENDATION FOR DETAILXPERTS .....	13
B. CLIENT PROFILE .....	15
C. DETAILXPERTS' CERTIFICATIONS .....	16



## COMPANY PROFILE

### 1. BACKGROUND & QUALIFICATIONS

DetailXPerts Franchise Systems, LLC is a commercial cleaning company that provides safe, eco-friendly, and efficient cleaning services.

The DetailXPerts franchise started as a steam cleaning car wash in 2002; established the first car wash franchise that offers steam cleaning in 2008; awarded franchises in Dubai and the Middle East. Today, DetailXPerts has over 90 franchise units operating across the nation and in other water-stricken areas in the world.

DetailXPerts' proprietary green method for cleaning all types of vehicles only uses a minimal amount of water and organic cleaning materials, providing you, our client, with multiple benefits such as safety, economy, and beauty.

At our core is the triple bottom line philosophy of people, planets, and profits. Every single day, we strive hard to make the world a better, greener place while providing jobs to those in need and earn some profit in the process.

Integrity and compliance are instilled in the heart of every DetailXPerts employee. How we behave towards management and co-workers, our clients and our competitors is the framework of our reputation as an ethical company.

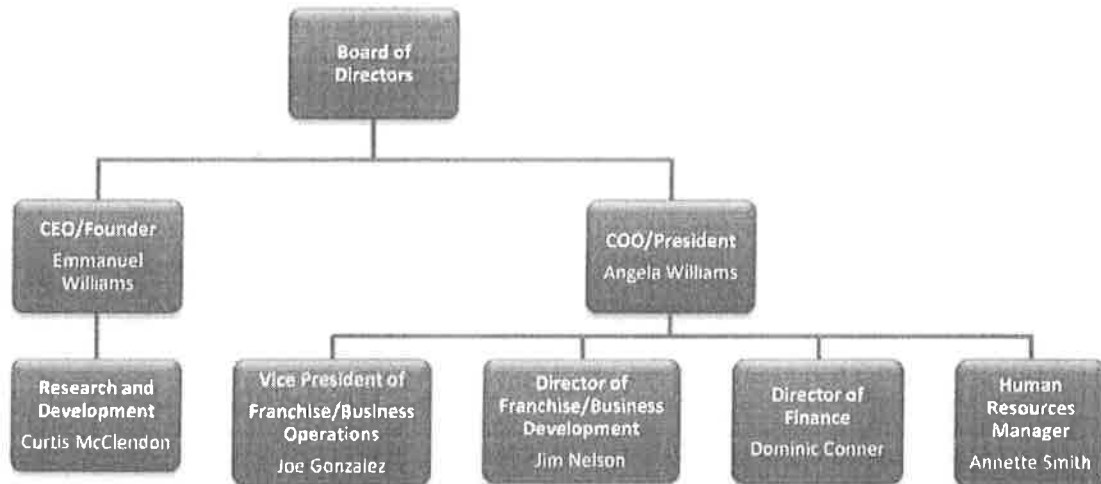
We protect that reputation by making sure our actions and policies are not only legal, but in line with the highest levels of business ethics and personal integrity. These are a couple of the reasons why DetailXPerts has been awarded with Companies to Watch and the Chamber of Commerce's Innovation Award.

Our client's goals are our goals. We stay on top of our client's needs through technologically advanced communication, monitoring, reporting and data analysis.

DetailXPerts is a Limited Liability Company (LLC) and has an active Certificate of Authority to conduct business in the State of Tennessee.

### 2. ORGANIZATIONAL CHART

The company's present organizational structure is shown below:



### 3. RELEVANT EXPERIENCE

DetailXPerts currently provides the City of Sterling Heights, Michigan with clean and safe fleet vehicles that protect the health and safety of employees and in effect, improve the city's image. We will use our unique, proven safe and effective steam cleaning process to sterilize and sanitize city's vehicles.

In addition, DetailXPerts currently provides commercial cleaning onsite services for various auto dealerships, trucking and logistics companies as well fleet management companies. Our team members clean more than 2,500 vehicles each month.

DetailXPerts provides or have provided commercial cleaning services to vehicle fleet companies, owners of private boats and yachts, luxury RV/Campers, Class-A buildings, historical residential homes, and public school systems.

Our dedicated and loyal team of 28 part-time and full-time employees serve more than 50 different clients. Our team has decades of experience in the cleaning industry, engineering, project management and business operations.

When you work with us, you will be able to leverage our combined skills and expertise, from delivering quality work on time to managing budgets efficiently.

### 4. KEY PERSONNEL

Our team is comprised of thought leaders who work together to ensure DetailXPerts maintains its reputation as a premier provider of commercial cleaning services.

Our Key Personnel include:



- Emmanuel Williams - Founder and Chief Executive Officer

Emmanuel created the company's patent-pending steam cleaning process in 2002.

He uses the skills and knowledge he gained as a graduate of the Detroit Engineering Institute and combines these with his extensive experience as a licensed Stationary Engineer and Facility Manager to continuously improve and upgrade the DetailXPerts proprietary cleaning processes.

- Angela Williams - President and Chief Operating Officer

As the company's President and COO, Angela makes sure operations flow smoothly, efficiently, and economically. She makes sure that work is done properly and on schedule. Her combined knowledge and experience in the fields of Information Technology, Financial Systems, Accounting, Information management, and Business Management helped DetailXPerts become the successful business it is now. She is also a certified Project Management Professional.

- Joe Gonzalez - Vice President of Operations

As the Vice President of Operations, Joe oversees the company's daily operations. His 25 years experience in marketing, process improvement, and business management helps support the company's growth and profitability.

## 5. INTEGRITY

We value our clients - a lot. That's why we deliver prompt, efficient, and reasonably-priced services all the time - because you deserve it. Our team will work closely with you. They will ask questions if and when necessary and also ask for your feedback so the project will push through according to your preferences. Rest assured that each project we handle will be treated as if it were ours.

## 6. RELATIONSHIPS

At DetailXPerts, we treat our customers like family. We listen and take note of what they need and want. We create and maintain profiles for each of them in order to provide personalized services every time. By forging ties with them, we have established a base of repeat customers.

## 7. SUSTAINABILITY

DetailXPerts was founded on the concept of sustainability. In 2002, Emmanuel Williams, founder and chief executive officer of DetailXPerts invented a steam cleaning process for automobile detailing. This patent-pending steam cleaning system conserves water by using only 2 gallons to wash 15 average-sized vehicles. With further distillation that comes out to approximately one pint of water per vehicle. The result is a greater than 99% reduction in the water required to wash a vehicle compared to a conventional conveyer-type car wash. By using steam, our cleaning system conserves precious natural resources.



DetailXPerts' steam cleaning system is chemical-free and can be used to clean all types of vehicles. Conservation of water is a key element in sustainable cleaning, and DetailXPerts is a leader in the field.

As part of our continuing commitment to the environment, DetailXPerts is pursuing ISO 14001 certification. This indicates our deep concern for the environment and our desire to be the kind of company that positively impacts the planet.

## 8. COORDINATION AND SERVICE SPECIFICATIONS

DetailXPerts has experienced running projects of this size and fully appreciates the need for excellent communication with the designated city representative.

We will designate a Project Manager (primary contact) for the city to simplify communications and to make it easy for your team to report any ongoing issues related to cleaning of vehicles. We will provide a daily progress report indicating conditions to be unsafe, or reflecting unfavorably on the city.

Prior to the start of the project, DetailXPerts will review all items in need of repairs, general statement as to overall appearance of buildings and facilities with your designated city representative. In this manner, the city will be confident work is proceeding according to plan and services delivered are high quality.

The DetailXPerts team values professionalism. We understand the importance of customer service, particularly when communicating with the visitors and employees present during the project. We pride ourselves on our service, which is why we have many repeat customers.

## 9. OUR PHILOSOPHY

DetailXPerts is committed to providing quality cleaning services that deliver the highest levels of customer satisfaction.

## 10. GUARANTEED SATISFACTION

We are so confident of our services that we actually guarantee your satisfaction with us - 100% Satisfaction or we make it right. DetailXPerts guarantees to respond to and promptly resolve any specific service issues within one business day. If for any reason, DetailXPerts should fail to meet either of these obligations, you are entitled to a complimentary cleaning service call.

## 11. OUR SERVICES

At DetailXPerts, customers come first. After all, they are the lifeblood of our business. No project is too small or too big for us. From the planning stage right down to project completion, we all treat them with the personal touch that DetailXPerts is known for. We conduct a one-on-one interview to discover the

client's needs and preferences then use that as basis for planning, constructing, and completing each project. We provide daily reportage to assure the client that the project is being done on time and as planned.

### Interior Cleaning Benefits

#### ***Sparkling Clean with Less Mess***

- A quicker, more effective clean.
- Light equipment cleans all nooks and crannies. Steps, rails, between seats, and under seats are cleaned quickly and thoroughly.
- Eliminate health hazards. Our antibacterial, toxin-free method results in a safer environment for employees and a cleaner vehicle for clients.
- All natural odor eliminator is used to remove, not mask, all unpleasant odors leaving behind a very pleasant, but not overpowering citrus smell.

#### ***Removing Stubborn Stains with Ease***

- Quick and easy removal of gum, glue, oil, grease, soda, wine, juice, etc...from hard surfaces, leather, and fabrics.
- No harmful chemicals. Steam works with safe, biodegradable cleaning products to fight the toughest stains.

#### ***Cleaning Floors and Carpets without Water Damage***

- No water logging, shampooing, mopping, or tricky tactics to get excess water out.
- Eliminate damage done by water left on carpets or floors which can soak through and cause corrosion, mildew or mold.

### Exterior Cleaning Benefits

#### ***Paint and Finish***

- Steam cleaning tackles the thick, the sticky, and the resilient mess in a simple once over.
- No more trying out various toxic chemicals, methods, and equipment to get it clean.
- No scratches - steam melts and liquefies contaminants, and then they're wiped away.



**Exterior Vehicle and Wheel Cleaning**

- Steam cleaning eliminates surface grime and tackles all of the wheel’s nooks and crannies quickly.
- Wheel well dirt, grime, paint, etc...are no match for steam.
- Pressure washing, manually brushing, rinsing with water and drying, while using recapture mats

**Windows**

- Steam cleans windows in less time than traditional methods, leaving no streaks behind.
- Adhesive left behind by stickers and decals are removed easily with steam.

12. QUALITY AUDITS

DetailXPerts periodically performs a thorough quality audit. This audit evaluates human resources, training and safety programs, the budget, workload and other staffing issues, and of course, quality and customer satisfaction. We use the results of the audit to identify management effectiveness of our car wash & detailing services throughout the life of a contract. It will also determine whether the car wash & detailing services are completed in a safe and efficient manner.

13. FOLLOW-UP

DetailXPerts regularly performs follow-up with client. The specific interval will depend on the Contractor Coordinator’s needs and desires. We have a customer service mentality in how we deal with team members as internal customers and with customers as external customers. Checking in regularly helps up to meet client requirements on an ongoing basis. We will also capture data from monthly surveys and past performance questionnaires.

14. REFERENCES

Throughout its history, DetailXPerts has successfully serviced several commercial clients. References include the following current and former clients:

Company	Ultimate Parking/Bedrock Properties
Address / Location	201 Larned Street, Detroit, MI 48226
Contact Name	Mr. Jack Janiga
Email/Phone Number	JJaniga@lazparking.com 313-801-7899
Nature Of Service/Type Of	Steam Cleaning Vehicles / Class A Building &



Facility	Parking Management Company
DATES OF SERVICE	2010 TO PRESENT
Company	Abra Auto Body
Address / Location	6009 International Dr, Chattanooga, TN 37421
Contact Name	Mr. Kevin Mullins
Email/Phone Number	<a href="mailto:Kmullins@Abraautobody.Com">Kmullins@Abraautobody.Com</a> 423-645-8109
Nature Of Service/Type Of Facility	Steam Cleaning Vehicles / Auto Dealership
Dates Of Service	2018 To Present
Company	City of Sterling Heights
Address / Location	Utica Rd, Sterling Heights, MI 48313
Contact Name	Mr. Matt Sharp
Email/Phone Number	<a href="mailto:msharp@sterling-heights.net">msharp@sterling-heights.net</a> 586-945-9684
Nature Of Service/Type Of Facility	Janitorial & Steam Cleaning Vehicles / City Government
Dates Of Service	April 2019 to Present
Company	Tim Short Mazda
Address / Location	6015 International Blvd, Chattanooga, TN 37421
Contact Name	Mr. Dewayne Foote
Email/Phone Number	<a href="mailto:Dfoote@Shortredmond.Com">Dfoote@Shortredmond.Com</a> 423-207-4338
Nature Of Service/Type Of Facility	Steam Cleaning Vehicles / Auto Dealership
Dates Of Service	February 2019 To Present





LETTERS OF RECOMMENDATION FOR DETAILXPERTS



## Letters of Recommendation for DetailXPerts

December 11, 2017

To Whom It May Concern:

I have been in the trucking business for 10 years. During my career, I have learned many valuable lessons. One of these lessons is: Take care of your equipment, and it will take care of you. This is why I am particular about who washes and cleans our trucks. A clean truck not only looks good, but actually lasts longer and runs better than one that is not properly looked after.

About a year ago, Enterprise Truck Rental was approached by DetailXPerts and we decided to give them a try. Since working with them, I have not been disappointed. Their professional staff arrives when scheduled and works efficiently to do a good job of cleaning our trucks (both inside and out). The environmentally friendly cleaning process is a big plus and fits in line with our business priorities.

DetailXPerts management team is very accessible, responsive, and has worked to create customized solutions to meet our needs for scheduling and invoicing. It has been a joy to work with them. DetailXPerts definitely adds value to our business.

Sincerely,

Joshua A. Whitehead  
Truck Vehicle Repair Field Manager - TN/56  
[www.enterprisetrucks.com/joshua.a.whitehead@ehi.com](http://www.enterprisetrucks.com/joshua.a.whitehead@ehi.com)



March 1, 2016

To whom it may concern:

I first became aware of DetailXPerts in the Spring of 2009, when a guest of one of our members introduced me to their services.

I immediately saw the benefits they could provide our members and began working with DetailXPerts later the same month, providing them space in our lot to offer their completely mobile and nearly waterless detailing services to our members and their guests.

Their service took off and we added a second day a week at the club, where they would set up early in the morning and stay until mid-afternoon. Members leave them their keys, enjoy the club facilities and come out to find their car, truck, SUV, even motorcycles, completely steam cleaned, inside and out.

Many of our members have personally thanked me for making this service available, and some have called DetailXPerts to schedule detailing at their businesses and homes.

Convenient, high quality, ecologically safe and friendly, waste water free and presented in a professional manner, DetailXPerts exceeds expectations every time. And, at a surprisingly competitive and affordable price.

I look forward to working with their professional services in the coming season and into the future.

Brian Bach

General Manager

Edgewood Country Club

## Links for Blog, eNewsletter, Social Media, and Video

### Blogs

- <http://www.detailxpertsfranchise.com/blog/2015/12/29/year-review-clearer-vision-ahead/>
- <http://www.detailxpertsfranchise.com/blog/2014/12/19/4-new-years-resolutions-for-your-business/>
- <http://www.detailxpertsfranchise.com/blog/2014/08/08/car-wash-franchise-7-reasons-best-business-startup-option-year-2015/>

### eNewsletters

- <http://conta.cc/2iTXlI4>
- <http://conta.cc/2iUUoXW>
- <http://conta.cc/2z9lYHF>

### Social Media

- <https://www.facebook.com/DetailXPerts/>
- <https://twitter.com/DetailXPerts>
- <https://www.pinterest.com/detailxperts/>

### Video

- <http://www.detailxperts.net>
- <https://www.youtube.com/watch?v=X4VPwkeca3Y>
- <https://www.youtube.com/watch?v=wfy1k5Pldc4>

## A. LETTERS OF RECOMMENDATION FOR DETAILXPerts

### Letter of Recommendation for DetailXPerts

December 14, 2017

To Whom it May Concern:

As a member of the Talent Development team for Community Financial Credit Union, I am one of the people responsible for scheduling services for our Team Members to take advantage of at work.

One of the services we offer is car detailing. We created a Dedicated Day of Detailing to make sure their vehicles are clean inside and out, from top to bottom. This ensures that their vehicles will be safe from hazards brought about by harmful airborne germs and bacteria.

DetailXPerts has been our detailer of choice! For six days in a row, they clean all our cars. Their technicians are always punctual, polite, flexible and very friendly. Our Team Members absolutely love the service! That's why we call them to schedule an annual visit to two of our locations. It is so convenient and affordable!

Management is superb too! No difficulty contacting them at all. They even send us emails to inform us of product upgrades, car care tips and more.

Will I recommend DetailXPerts to relatives and friends? Absolutely!

Sincerely,



Mary E. Kerwin  
Education Coordinator  
Community Financial Credit Union  
734-582-8540

## Letters of Recommendation for DetailXPerts

### Letter of Recommendation for DetailXPerts

December 14, 2017

To Whom It May Concern:

For over twenty years, I have been in the trucking business. I have learned a lot. Two of the best lessons are: taking care of our trucks makes them last longer and choosing good people to help me with that.

Clean trucks give my company a positive image. This is why I am very choosy when it comes to hiring the people to work on them.

A few years back, a member of the DetailXPerts team contacted me and offered their services. There's no going back since then. Their technicians come on time and they're very polite and friendly. They're very efficient too.

Their unique process gives my fleet the treatment it deserves so my trucks all look great longer and run better. The organic products they use on my trucks make it shiny without damaging the paint and the environment.

And because they use very minimal water, no water pools are left on my site.

As for the management team, I have no issues contacting them. They respond immediately. Working with them is truly a pleasure. Undoubtedly, DetailXPerts has added value to our trucking business

Sincerely,



Tim Hayden  
Transportation Manager



1101 Wickford St.

Chattanooga, TN 37406

T (423) 708 6814 | F (423) 619 4570 | M (423) 240 9148

[thayden@innocorinc.com](mailto:thayden@innocorinc.com)

[innocorinc.com](http://innocorinc.com)

## B. CLIENT PROFILE

Here are some nonprofit, corporate, and governmental customers that benefit from DetailXPerts superior services!

### School Boards

- Detroit Public Schools
- Education Achievement Authority of Michigan

### Government Agencies & Departments

- US Custom & Border Protection
- United States Postal Service
- State of Michigan
- City of Berkley
- City of Beverly Hills

### Class A Buildings

- Renaissance Center
- First National Building
- Circle City Mall
- Bedrock Properties
- Simon Properties

### Auto & Boat Dealers

- Boulevard Customs
- Ferndale Honda
- Fred Lavery
- Joe Ricci
- Mercedes of Bloomfield
- Motor City Restoration
- Tire Outlet
- Metro Boat Sales
- Land Rover

### Corporations

- Google
- Dupont Registry
- Jabil Circuit
- re:group
- Farbman Group

### Parking Management

- Ultimate Parking
- Denison Parking
- Miller Parking
- Port Atwater Parking
- Central Parking
- Wally Park

### Fleets

- Alliance Mobile Ambulance
- Detroit Medical Center (DMC)
- St. John Health Systems
- First Transit

### Private Clubs & Fitness Clubs

- Edgewood Country Club
- Skyline Premier Social Club
- Gold's Gym

## C. DETAILXPERTS' CERTIFICATIONS

Here is a list of the certifications and awards achieved by DetailXPerts

### CERTIFICATIONS

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- Airport Concessionaire DBE (ACDBE)
- Disadvantage Business Enterprise (DBE)
- Minority Business Enterprise (MBE)
- Small Business Enterprise (SBE)
- Energy Star Certified

### AWARDS

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- Nominated SBA Small Business of Year in 2018, 2015, 2011
- Nominated Companies to Watch 2017, 2016, 2015
- Companies to Watch 2018

### PRESS

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- dBusiness Business Journal
- B.L.A.C.
- Michigan Chronicle
- Michigan Black Pages
- Wall Street Hour
- CBS Media





# City of Chattanooga

Mayor Andy Berke

December 31, 2019

Mr. Justin Holland  
Administrator, Public Works Department  
Fleet Management Division  
1250 Market Street, Suite 2100  
Chattanooga, TN 37402

**Subject: Contract Renewal of Blanket PO No. 552951 – Heil OEM Truck Parts & Service – Fleet Management Division – Public Works Department**

Dear Mr. Holland:

Council approval is recommended to renew Blanket PO No. 552951 for Heil OEM Truck Parts & Service, Fleet Management Division, Public Works Department. The City of Chattanooga is renewing the first (1<sup>st</sup>) renewal option, with one (1) renewal remaining, for twelve (12) months, for an estimated annual amount of \$250,000.

TCA 6-56-304.2 allows this single source blanket contract exempted from the usual advertising and bidding requirements. Attached is a letter from Heil Environmental. Bid is retained on file in the Purchasing Office for your review upon request

I recommend renewing Blanket PO No. 552951 for Heil OEM Truck Parts & Service to Stringfellow, Inc, 2710 Locust Street, Nashville, TN 37207.

Respectfully yours,

Vickie Haley  
Interim Director of Purchasing

VH/mlm

Attachments

# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21131  <b>Stringfellow Inc</b> 2710 Locust Street Nashville, TN 37207
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PO Date: 11-FEB-19 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552951</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
Requisition / Bid No.: 180449 / 305339 Ordering Dept.: Fleet Management, Public Works Department Buyer: Mark McKeel Phone No.: 423-643-7236  Items Being Purchased: Heil OEM Truck Parts & Service  ATTACHMENTS: City of Chattanooga (COC) Terms and Conditions posted on Website <a href="http://www.chattanooga.gov/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/purchasing/standard-terms-and-conditions</a> If you can't download call buyer for a copy.  This Shall Be A Twelve (12) Month Blanket Contract To Supply Heil OEM Truck Parts & Service to Fleet Management.  The Contract Term May Be Renewed For An Additional Two (2) Twelve (12) Month Terms Under The Same Terms And Conditions By Mutual Agreement. The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein.  **** Vendor Shall Hold Prices Firm for First (1st) Year of Contract ****  Price Escalation Clause: If as a result of a general change in prices or discounts, the Contractor has changed prices to all of its customers, the price under this contract may be adjusted accordingly. Contractor may be requested to show proof of alleged price changes prior to approval of any price adjustments.  Purchase Order issued in accordance with Stringfellow, Inc bid received on January 17, 2019 is hereby made part of this contract.  City Council approved on February 5, 2019  Contract dates: February 13, 2019 to February 12, 2020  Vendor Contact: Eddie Anderson Phone No.: 615-226-4900 Toll-Free No.: 800-832-4404 Fax No.: 615-226-8685 E-mail: eddie@stringfellow.bz					

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation, and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.

# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

V E N D O R	Vendor Number: Vendor Alternate ID: 21131
	Stringfellow Inc 2710 Locust Street Nashville, TN 37207

PO Date: 11-FEB-19 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552951</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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S H I P T O	
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I N V O I C E	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
1	001-7117 20Yd Ejector Cylinder	0.00	Each	\$ 2,479.2000	\$ 0.00
2	001-6768 Python Grabber Cylinder	0.00	Each	\$ 1,598.8400	\$ 0.00
3	001-7069 Reach-Lift Cylinder	0.00	Each	\$ 1,471.6500	\$ 0.00
4	003-4388 Bearing	0.00	Each	\$ 16.9700	\$ 0.00
5	003-4543-001 Bearing	0.00	Each	\$ 47.0100	\$ 0.00
6	003-4806 Bearing	0.00	Each	\$ 14.1900	\$ 0.00
7	022-3509 Tailgate Seal	0.00	Each	\$ 69.5200	\$ 0.00
8	022-3749 Cleanout Door Seal	0.00	Each	\$ 31.9200	\$ 0.00
9	031-5633-007 Seal Kit	0.00	Each	\$ 17.3900	\$ 0.00
10	031-5772 Grabber Air Actuator	0.00	Each	\$ 173.9800	\$ 0.00

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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
--	--

Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
11	031-6260 Joystick Control	0.00	Each	\$ 734.7700	\$ 0.00
12	031-6367-200 Seal Kit	0.00	Each	\$ 23.6800	\$ 0.00
13	031-6373 Air Actuator	0.00	Each	\$ 329.1900	\$ 0.00
14	031-6373-001 Retainer Plate	0.00	Each	\$ 53.6500	\$ 0.00
15	031-6375-005 12Volt Coil	0.00	Each	\$ 65.2200	\$ 0.00
16	031-6384-006 Dust Boot	0.00	Each	\$ 28.7100	\$ 0.00
17	036-1495-012 3/4" Twin Tube Clamp	0.00	Each	\$ 15.5000	\$ 0.00
18	062-0805 Grabber Roller	0.00	Each	\$ 46.2100	\$ 0.00
19	063-0108 Light Weight Grabber Proxy Switch	0.00	Each	\$ 67.5000	\$ 0.00
20	075-0912-030 Hydraulic Filter	0.00	Each	\$ 88.0000	\$ 0.00

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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
--	--

Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
21	093-2941-SER Python Arm H Beam	0.00	Each	\$ 3,015.0800	\$ 0.00
22	093-2944-KIT Python Base Kit	0.00	Each	\$ 5,297.6800	\$ 0.00
23	093-2946-SER Python Arm Reach Link	0.00	Each	\$ 2,725.6200	\$ 0.00
24	094-2526 Rubber Belting For Blade	0.00	Each	\$ 127.3700	\$ 0.00
25	094-2527 Rubber Belting For Blade	0.00	Each	\$ 86.0800	\$ 0.00
26	094-2612-SER Hopper Cover Weldment	0.00	Each	\$ 948.0000	\$ 0.00
27	094-2769 Rubber Flap	0.00	Each	\$ 140.2000	\$ 0.00
28	108-5683-002 Can Cycle Counter	0.00	Each	\$ 498.5300	\$ 0.00
29	108-7631 Master Power Switch Red Lighted	0.00	Each	\$ 83.2300	\$ 0.00
30	108-7632-003 Contact Block NC	0.00	Each	\$ 10.5000	\$ 0.00

\*\*\*\*\* NOTICE \*\*\*\*\*

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# Purchase Order BLANKET



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21131  Stringfellow Inc 2710 Locust Street Nashville, TN 37207
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PO Date: 11-FEB-19 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552951</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
31	108-7633-003 Contact Block NO	0.00	Each	\$ 9.1000	\$ 0.00
32	128-0445-SER Packer Weldment	0.00	Each	\$ 6,443.4000	\$ 0.00
33	219-2320 Hydraulic Pump	0.00	Each	\$ 2,110.5500	\$ 0.00
34	234-0055-001 91 1/2"x2 1/2" Wear Bar	0.00	Each	\$ 104.8400	\$ 0.00
35	234-0055-004 120"x2" Wear Bar	0.00	Each	\$ 139.5600	\$ 0.00
36	234-0055-006 120"x2 1/2" Wear Bar	0.00	Each	\$ 184.9800	\$ 0.00
37	234-0055-012 40"x2 1/2" Wear Bar	0.00	Each	\$ 288.0000	\$ 0.00
38	234-0671 41 1/8"x2 3/4" Wear Bar	0.00	Each	\$ 86.9000	\$ 0.00
39	372-3684 Python Pin/Bushing Kit	0.00	Each	\$ 1,494.1100	\$ 0.00
40	372-6143 Light Weight Grabber Arm Gear/Bearing Kit	0.00	Each	\$ 1,038.8100	\$ 0.00

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**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21131
	Stringfellow Inc 2710 Locust Street Nashville, TN 37207

PO Date: 11-FEB-19 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number</b> <b>552951</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
41	093-2529-SER Heil Gear Assm	0.00	Each	\$ 755.3700	\$ 0.00
42	093-2530-SER Heil Gear Assm	0.00	Each	\$ 785.7600	\$ 0.00
43	108-5574-001 5 Amp PLC Fuse	0.00	Each	\$ 3.2600	\$ 0.00
44	108-5574-002 6.3 Amp PLC Fuse	0.00	Each	\$ 2.0800	\$ 0.00
45	108-5574-003 8 Amp PLC Fuse	0.00	Each	\$ 3.1000	\$ 0.00
46	108-5574-011 2 Amp PLC Fuse	0.00	Each	\$ 2.4500	\$ 0.00
47	063-0109 Grabber Arm Proxy Switch	0.00	Each	\$ 67.5000	\$ 0.00
48	047-2306 Bolt	0.00	Each	\$ 24.3900	\$ 0.00
49	093-2643-SER Front Grabber Arm	0.00	Each	\$ 1,029.6900	\$ 0.00
50	093-2707-SER Rear Grabber Arm	0.00	Each	\$ 1,277.9400	\$ 0.00

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**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21131  Stringfellow Inc 2710 Locust Street Nashville, TN 37207
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PO Date: 11-FEB-19 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552951</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
51	075-0711-001 Hydraulic Filter	0.00	Each	\$ 85.7000	\$ 0.00
52	108-7010 Proxy Switch	0.00	Each	\$ 67.5000	\$ 0.00
53	031-5724-012 MAC Valve	0.00	Each	\$ 45.4600	\$ 0.00
54	062-0804-SER Grabber Arm Roller	0.00	Each	\$ 23.4100	\$ 0.00
55	062-0748 Grabber Arm Roller	0.00	Each	\$ 48.1400	\$ 0.00
56	031-5633-016 Air Actuator	0.00	Each	\$ 543.3500	\$ 0.00
57	047-1773 Mounting Stud	0.00	Each	\$ 48.3300	\$ 0.00
58	071-0837 Grabber Belt	0.00	Each	\$ 19.5800	\$ 0.00
59	TAS-E059 Hydraulic Press Cylinder Tube	0.00	Each	\$ 82.0900	\$ 0.00
62	Heil Catalog Parts; Cost Plus 60 % Mark-up	0.00	Each	\$ 1.0000	\$ 0.00

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City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21131  Stringfellow Inc 2710 Locust Street Nashville, TN 37207
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PO Date: 11-FEB-19 Buyer: Mark McKeel FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552951</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number			Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
63	Service Labor; per Hour	0.00	Hour	\$ 95.0000	\$ 0.00

**TOTAL: \$ .00**

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# City of Chattanooga

Mayor Andy Berke

December 12, 2019

**Mr. Justin Holland**  
**Administrator, Public Works Department**  
**Waste Resources Division**  
**1250 Market Street, Suite 2100**  
**Chattanooga, TN 37402**

**Subject: Contract Renewal of Blanket PO No. 552813 Hydraulic Cylinder Equipment Services – Waste Resources Division - Public Works**

**Dear Mr. Holland:**

**The Public Works Department may now seek Council approval to renew Blanket PO No. 552813 Hydraulic Cylinder Equipment Services for the Waste Resources Division. The City of Chattanooga is renewing the first (1st) contract renewal option for twelve (12) months, for a total estimated annual amount of \$500,000. A copy of the contract is enclosed.**

**The invitation to bid was sent out to twelve (12) vendors as well as formally advertised. Bids were received from two (2) vendors. Bids are retained on file in the Purchasing Office for your review upon request.**

**I recommend renewing Blanket PO No. 552813 Hydraulic Cylinder Equipment Services to Tri-State Hydraulics, Inc., PO Box 5067, Chattanooga, TN 37406.**

**Respectfully yours,**

A handwritten signature in blue ink that reads "Vickie Haley".

**Vickie Haley**  
**Interim Director of Purchasing**

**VH/ab**

**Attachments**

# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: 506840 Vendor Alternate ID: 14526  Tri-State Hydraulics Inc P O Box 5067 Chattanooga, TN 37406-5067
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PO Date: 01-FEB-19 Buyer: Amanda Berkowitz FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552813</b>  <b>INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.</b>
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number		Bid Number	
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
Requisition / Bid No.: 179171 / 305308 Ordering Dept.: Waste Resource Division, Public Works Department Buyer: Mark McKeel Phone No.: 423-643-7236  Items Being Purchased: Hydraulic Cylinder Equipment Service  ATTACHMENTS: City of Chattanooga (COC) Terms and Conditions posted on Website <a href="http://www.chattanooga.gov/purchasing/standard-terms-and-conditions">http://www.chattanooga.gov/purchasing/standard-terms-and-conditions</a> If you can't download call buyer for a copy.  This Shall Be A Twelve (12) Month Blanket Contract To Supply Hydraulic Cylinder Equipment Service for Waste Resource Division,  The Contract Term May Be Renewed For An Additional Two (2) Twelve (12) Month Terms Under The Same Terms And Conditions By Mutual Agreement. The City Of Chattanooga And The Contractor May Bilaterally Extend The Contract By Providing Written Confirmation Of Agreement By Both Parties At Least 30 Days Prior To The Contract's Current Expiration Date Into Any Successive Term As Provided Herein.  **** Vendor Shall Hold Prices Firm for First (1st) Year of Contract ****  Price Escalation Clause: If as a result of a general change in prices or discounts, the Contractor has changed prices to all of its customers, the price under this contract may be adjusted accordingly. Contractor may be requested to show proof of alleged price changes prior to approval of any price adjustments.  Purchase Order issued in accordance with Tri-State Hydraulics, Inc bid received on January 2, 2019 is hereby made part of this contract.  City Council approved on January 29, 2019  Contract dates: February 4, 2019 through February 3, 2020  Vendor Contact: Michael Howell Phone No.: 423-698-1515 Fax No.: 423-698-0618 E-mail: mhowell@tshydinc.com					

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# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: 506840 Vendor Alternate ID: 14526  Tri-State Hydraulics Inc P O Box 5067 Chattanooga, TN 37406-5067
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PO Date: 01-FEB-19 Buyer: Amanda Berkowitz FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 552813</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
--	--

Requestor			Requisition Number		Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
1	Labor	0.00	Hour	\$ 60.0000	\$ 0.00
2	Overtime Labor	0.00	Hour	\$ 120.0000	\$ 0.00
3	Repair and Replacement Parts and Materials - 25 % Markup	0.00	Each	\$ 1.0000	\$ 0.00

**TOTAL: \$ .00**

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# City of Chattanooga

Mayor Andy Berke

December 19, 2019

**Mr. Justin Holland**  
**Administrator, Public Works Department**  
**Waste Resources Division**  
**1250 Market Street, Suite 2100**  
**Chattanooga, TN 37402**

**Subject: Contract Renewal of Blanket PO No. 546908 Membrane Plates –  
Waste Resources Division - Public Works**

**Dear Mr. Holland:**

**The Public Works Department may now seek Council approval to renew Blanket PO No. 546908 Membrane Plates for the Waste Resources Division. The City of Chattanooga is renewing the second (2nd) and final contract renewal option for twelve (12) months, for a total estimated annual amount of \$400,000. A copy of the contract is enclosed.**

**The invitation to bid was sent out to eight (8) vendors as well as formally advertised. Bids were received from one (1) vendor. The invitation was re-bid and produced no additional bids.**

**I recommend renewing Blanket PO No. 546908 Membrane Plates to Andritz, Inc., 336 West Penn Street, Muncy, PA 17756.**

**Respectfully yours,**

**Vickie Haley**  
**Interim Director of Purchasing**

**VH/ab**

**Attachments**

# Purchase Order BLANKET



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 157003  <b>ANDRITZ Inc</b> 336 West Penn Street Muncy, PA 17756
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PO Date: 21-DEC-17 Buyer: Amanda Berkowitz FOB: ORIGIN Terms: Immediate
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<b>Purchase Order Number</b> <b>546908</b>
INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.

<b>S H I P T O</b>	
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number		Bid Number	
<b>Line Nbr</b>	<b>Item ID - Item Description</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Price</b>	<b>Total</b>
Requisition No.: 150384 Ordering Dept.: Waste Resources Buyer: Geoffrey Hipp 423-643-7233 .....					
DESCRIPTION: This shall be a twelve (12) month blanket contract for Membrane Plates for the Waste Resources Division. The contract may be renewed for two (2) additional twelve (12) month terms under the same Terms and Conditions by Mutual Agreement. The City of Chattanooga and the Contractor may bilaterally extend the contract by Written Confirmation by both parties at least 30 days prior to the contract's current expiration date into any successive term as provided herein. .....					
NOTES: The bid submitted by Andritz Inc, dated 3-28-13 is hereby made a part of this contract. Payment Terms: Net 30 days Delivery Terms: As Needed .....					
APPROVED BY CITY COUNCIL ON DECEMBER 19, 2017 .....					
CONTRACT BEGINNING/ENDING DATES: 12-22-2017 TO 12-21-2018 .....					
Vendor Contact: Robert Iovino Phone: 856-520-2787 e-mail: riovino@enserusa.com					

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# Purchase Order BLANKET



City of Chattanooga  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 157003
	ANDRITZ Inc 336 West Penn Street Muncy, PA 17756

PO Date: 21-DEC-17 Buyer: Amanda Berkowitz FOB: ORIGIN Terms: Immediate	<b>Purchase Order Number 546908</b>  <b>INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.</b>
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<b>S H I P T O</b>	

<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402

Requestor		Requisition Number			Bid Number
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
1	Intermediate Membrane Plate per Specifications	0.00	Each	\$ 4,518.0000	\$ 0.00
2	Endplate (Head & Tail) per Specifications	0.00	Each	\$ 4,518.0000	\$ 0.00
					<b>TOTAL: \$ .00</b>

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